

INTERNATIONAL TRUSTS
& PRIVATE CLIENT

elite

Legal Week

In association with

MOURANT OZANNES

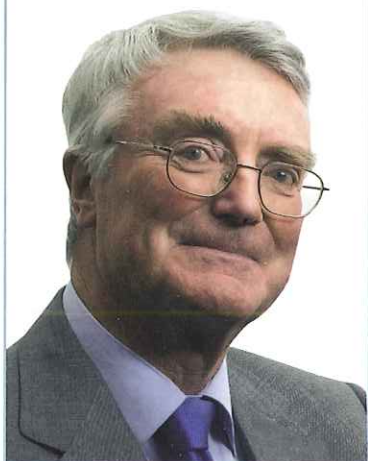


Edgar Paltzer Partner,
Niederer Kraft & Frey

Edgar specialises in international private client work, wealth transfer planning, successions, trusts and foundation, on-shore and off-shore structures, private banking and individual taxation.

Richard Pease
Counsel, Lenz & Staehelin

Richard Pease has been offering legal counselling for two generations of private clients as a partner for Lenz & Staehelin for 35 years.



“ One of the toughest dilemmas is explaining to clients that HM Revenue & Customs really will find out one day and so they need to do something about it now.

MARCUS PARKER, NEW QUADRANT PARTNERS

Marcus Parker Partner, New Quadrant Partners

Career so far: I trained at Paisner & Co and at two years PQE moved to Cheltenham to Wiggin & Co; joined Rickerbys and headed the private client team for seven years; partner at Payne Hicks Beach in 2009; founding partner at New Quadrant Partners.

Best part of your job: The fascinating clients and the opportunity to solve their problems.

Proudest moment: Any time a client thanks me for doing a great job and looking after them and their family.

Worst day: When office politics get in the way.

What is the closest you have come to doing something other than law? I wanted to be a commercial pilot.

Business figure you admire: Richard Branson.

If you were Prime Minister for a day what would you do? I would have more bank holidays.

What's the toughest ethical dilemma you've been presented with?

Explaining to clients that HMRC really will find out one day and so they need to do something about it now.

What's a private client adviser's most important skill? Listening to the client and understanding what they really want to achieve.

Favourite item of clothing: My Paul Smith glasses.

If you could have any superpower, what would it be? Teleportation.

